

Office of
NASHVILLE BOOK CO.
Edgefield, Tenn.

Telephone 4063

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Dear Mother:--

I reached home a short time ago. I intended to write you at once, but I have had everything to look after, and have not been feeling very well. My trip west was quite a strain on me, and I am very tired. But as I look over it I can see that considerable was accomplished by the trip.

Well, in Boulder I found that Emma's mother had had a backset. Her difficulties have settled into Bright's Disease, with 3% of albumen. She cannot live. After coming home it has seemed best for Emma to go there at once. She will start to-night.

Now, there was one thing which I discovered at Boulder. You told me positively that Dr. Place had erected a Sanitarium across the road from our Sanitarium. This is a huge mistake. His building is in the heart of the city of Boulder, as far from our San. as could readily be. I am glad to have you know this, for I SAW IT, and I KNOW.

But I have only a short time before I must start for Nashville with Emma. So I will come to the real matter in hand. It is the sale of the food factory to the Madison School. You asked me to see the people there and see if they would like to have the factory so they could connect it with the school. I told them your proposition, that you would raise the money among our people to buy it, and then put them in possession of it. The great difficulty with them was about their shouldering the responsibility of such an enterprise as running a food factory, especially so far from their school. I made them several statements about this as follows:--

FIRST, they need not take on the management or running of the factory at first if they were not ready to do so. There are a number of people who would undertake to run the business, and furnish the money to do so and pay them a royalty on all the food made. This would bring an income without their making the investment or running the risk of the business.

SECOND, they felt that it was too far away from the school, so it would not really be in their legitimate line. Their legitimate line was to educate people, and train them in different lines of work. But if the food factory was so far away they could not use their students at all, and feared it would bring them into criticism on the line of commercialism. My reply was, that they could move the plant to their place at any time they desired to do so. The building itself can be taken down and put up on their premises, and the oven can be taken down and also removed there, and then it would all be just where it would be legitimate. If they have a San. and a school and a food factory it will all be legitimate. In regard to the expense of all this changing, there will be a good farm with a house on it that goes with the factory here. There will be about twenty-two acres of good land to sell if the factory is moved. The money the land will bring will pay every cent of the cost of removal as here mentioned. The factory so removed and ready for work would be very valuable. It could not be built up as well as it would be then, with the foods ready to go to making at once, for less than \$10,000.00. This suggestion, of removing seemed to impress Prof. Sutherland very favorably.

THIRD, but there is much more than this. There are other things I have which they need desperately. The steam boiler that came from the Morning Star is about the best boiler for their purposes in America. It is wonderfully economical and safe. When they get the San. ready they will

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be compelled to have this boiler or one like it. But they cannot get one like it for less than \$700.00. This boiler will heat their buildings, will supply hot water and steam for their baths, and will run an engine whenever they need power for pumping or other purposes. They might hunt America over and find nothing better than this.

Then, they have to every once in a while hire a traction engine to come and run some of their farm machinery, and they greatly need a traction engine. Well, I have a good one. It is GOOD. It is really worth \$700. Then there is a water tank of galvanized iron on a ~~tax~~ wagon just fitted for it. This is needed to bring water for the traction engine. Then there is a saw for cutting wood which is propelled by the traction engine, and that would be very valuable for them.

Now to sum up the whole matter, these machines and the boiler are worth fully \$1000.00 spot cash to any man who needs them.

W.C. will remember that my offer was to sell the whole property for \$6,000.00, and he felt it was worth it. Now, I am situated so that I MUST dispose of a lot of my property before it will be safe for me to remove to California. So I have concluded to make an offer that will be great sacrifice, and will be much below the actual cost to me. it is as follows:--

I will sell the food factory with about 22 acres of land, with all the machinery and formulas for foods, for \$5000.00, and ~~wixx~~ it has cost me more than that. I will, in addition, give the boiler for the San., and the traction engine and other things mentioned that go with it, and this is worth AT LEAST \$1,000.00. I consider the price VERY LOW for the food factory alone. Then I give other property worth more than the \$1,000.00 mentioned. If I can make this sale it will give me cash enough to move to California.

I did not tell Prof. Sutherland the price I should charge for the property, but the whole proposition seemed wonderful to him., and he was much pleased with it. W.C. has gone over the whole property, and will tell you I am really GIVING \$2,000.00 when I make the offer.

With the food factory sold, I need not sacrifice my home, but can keep it till a proper buyer comes.

And now, right at this time, I have a letter from Bro. Allen, of South Bend, Wash., saying that he has \$2,500.00. to put into the food business. He is not able to buy, but the money he has will be sufficient to operate with. He desires to know if the outfit can be rented, and for how much. Now, if the factory is secured for the Madison School here is a man who will run it for them and pay them for the use of the plant. I suggest that he pay a royalty on all the food he makes. This will be fair to him, and bring an immediate income to the School. The factory can then be operated where it is for a ~~time~~ time, and it can be moved to the school farm whenever they desire to do so, and the same man can run it for them or with them as they may desire, and the students can work in it. In addition they will have the steam heating apparatus for their San., and the traction engine for their farm work. Never can it be possible for such a proposition to come to them. I will not take time to write more particulars, but will send this along and will write again in a day or two.

From your son,

