

Copy

August 27, 1907.

Eld. N. W. Kauble,
Berrien Springs, Michigan.

Dear Brother :-

There is a little matter I want to mention to you, which I ask you to keep strictly confidential until I see you personally. It is in reference to a health food factory at Berrien Springs. Now as you doubtless know I bought a factory here. It contains the finest machinery that is made. It contains an oven the castings of which cost \$1000.00. It also contains a coffee roaster that cost \$500.00. And with dough-mixer and cracker machine and a whole lot of other machinery like that, it is worth some where in the vicinity of \$4000.00 or \$5000.00. K

Now I have been trying to induce our people to buy that and put it into the work down here. But Elder Butler has got his head set against anything out here where I am located and, I think, he will beat out any proposition that might be made in regard to it. When the old man gets his head set, you might just as well try to move one of the green mountains as to move him and I do not want to bother with him in matters of that kind.

Now as I say this property is mine. And I understand that there is a proposition of locating a small Sanitarium in connection with the school at Berrien Springs. I believe that would be the proper thing. Now, I think, to connect with that a good health factory, would also be an excellent proposition. You know that we there is nothing nearer than College View, Nebraska that is handled by our people, excepting the Battle Creek plant and you know the prejudice against that.

Now in regard to the oven, they can bake 1200 loaves of bread at one baking and by running twenty hours they can turn out from 40,000 to 50,000 loaves of bread. This matter alone can be made a paying proposition in connection with the school. There are little towns lying all around you there, that if we should prepare a specially good line of bread, they could be supplied with it just as it is done here in the south. Nashville supplies a large radius all around the city of the bread that is baked there although it is of an inferior quality. Then I have some very fine recipes for health foods that I shall talk with you about and the formulas are all right and are something that is not brought out by any of our other institutions. Then, of course, there is the cracker making and a long line of other foods that are used in the denomination. We could work up some nut foods if necessary, but my plan would be to take some simple line that could be started in with out investing any amount of money and gradually work up as the different lines would pay, until the thing would be a full fledged food factory.

Now for a plan for the business. I was troubled about the place in which the work could be done. Of course it will require quite a good

N. W. K. No. 2.

sized building. Then it occurred to me all at once, there was the pavilion down in the woods. You remember that you and I talked about using that for my offices, and then we thought the basement of the building would be better for that purpose, for all my work ought to be connected with the printing plant.

Now the preparation of this building would much simpler than it would be for offices for my work. Of course the sides would have to be built up and some flooring put in and then the work can begin.

Now I would have a proposition something like this. I own the machinery and I will place that on the ground and then we will plan some way to put it in and get it into operation. I will carry the investment of the outfit which I have and the school would run the business and the students could do the work and then we could make some arrangements about dividing the profits, after the whole thing was finished up. I believe that this is a good plan and I suggest it for your consideration, but as I say, I rather you would not talk about it until I come there and then you and I can talk it over and can then present it there as we see fit.

Now my plan would be to first just send up the coffee roaster. A small building like one of your cottages would be large enough to start the coffee in. And I want to say to you that I have the best cereal coffee that ever has been produced in the denomination. I am writing to Elder Irwin for his recommendation. He has used the coffee and he says that it is the best thing that was ever produced. It is simple, it contains no molasses, no bran and is simply a clear grain properly prepared and it comes the nearest like common coffee of anything that is produced. I think, I can send up about a wagon load of cartons that can be taken and with new labels to paste on, can be used in starting the work. Now then it will be a very simple matter to start the coffee making and as the school would be back of it, our people could be interested in handling it all the field and quite a start could be made on that. Then later on other things could be brought in and the work gradually worked up until it would make a satisfactory and profitable line of business.

Of course there are many details to be worked out, but I want to consider that when I see you. But, I think, you can realize, however, with such a strong line as this, it would mean much for your school and I believe with this and the printing work that I can bring in that your school can double and quadruple its attendance and become, perhaps, the strongest in the denomination. You certainly have the territory and the best territory in the United States. Your school ought to number 500 pupils and I can- didly believe with the food factory and with the office that I am proposing that work can be furnished for two or three hundred pupils. Please be thinking this over and passing it around the convolutions of your brain and we will have some good talks when I come up. And may the Lord help us to see what ~~xxx~~ is the right thing to do and take the right steps in regard to it.

If I use the machinery in this way, I shall sell the site on which it is now located for a small adventist that wants to come South.

Yours very truly,

Dictated to Graphophone.