

OFFICE OF  
Southern Publishing Association,

1025-27 Jefferson Street.

TELEPHONE - - - - 3198 - 3 Rings.

Nashville, Tenn.

June 5, 1901.

Elder Clarence Santee,  
Oakland, Calif.

Dear Brother:-

I have your communication of May 28, and was very much pleased to hear from you, and I am very <sup>glad</sup> for the interest you feel in this work. I really hope that California will take hold with a vim such as the Eastern states showed when the publishing house was being built at Oakland. I know that many thousand of dollars were sent to California to establish that house; and, I think, it would ~~ha~~ do California good to reciprocate now by helping good and strong in starting the publishing work here in the South. This is a very important branch of the work in this field. Of course, you have read what Mother has written in regard to this, so I need not repeat it. But, there are some facts I want to lay before you for your consideration. In this, I shall first consider the condition that this office will be in when our building is done and our presses in shape as compared to the condition of the Pacific Press when its building was done and its work began.

1st. We have one cylinder press in operation, and two more coming from Chicago. One is an enormous press taking a form 43 X 60 ins, and the other is a small cylinder press for light work. The one now in operation is medium-sized. Now, instead of paying large prices for fancy presses, we have bought good, substantial machinery which has seen use, but which is rebuilt and in excellent condition. These presses ~~do~~ cost less than \$2500 for the three. In buying these in this way, we have saved \$1000 from what we would have had to pay for one new press, such as the Review & Herald is putting in, *of the same size.*

2d. We are getting a good building at a very low-price, and we shall have plenty of room when it is done.

3d. When the Pacific Press started, it only had about half the room we will have when our building is completed, and we will have twice the facilities for printing, publishing and binding that the Pacific Press had at that time. Yet, the Pacific Press had from \$15,000 to \$20,000 invested in its facilities, while our facilities, although double in every respect, will not cost more than one-half the money that there was invested in starting the Pacific Press. We feel that we have been very careful in starting the work, and we have been very successful in preparing for the large work at a very small expense.

Now, my Brother, we will have our office all built and paid for, and with the machinery installed at a cost of not more than 10,000. And, any one acquainted with the printing business will tell you that it will take at least another \$10,000 to buy the stock and publish editions of books, such as are needed for a place like this. I state all these

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things that you may be fully conversant with the situation, and know just how the work stands.

We have been instructed to "Plan by faith, work by faith, but in no case to go into debt." This being the case we have been very careful in our work on the new building. Some donations have come in to start the work. We planned the work by faith and began to work by faith. We laid the foundations for the building, and now have the frame up for the second story, and we are very anxious to finish the frame-work and get the building inclosed and roofed. When this is done, we can take our time for finishing the rest of it. We will then be in position to put in the foundations for our presses, and get them into position for work, for we are in pressing need of these facilities. We can do but little book work until our large press is installed. Our large press cost \$1400 while a new Miehle, such as the Review & Herald has, would cost \$3500.

Now, I fear we have not money enough in hand to inclose this building, and put on the roof. We expect some remittances of course, and hope that they will enable us to do this, but can hardly expect it. We have not now more than money enough to carry us to more than the middle of next week. The day money runs out, we shall stop the work. We have faith that the Lord will furnish money to do the work just as fast as he wants it done, after we have used all reasonable efforts to get it but we don't believe in going ahead and then asking him to pay our debts. We would like to have our California brethren understand this position which we are taking squarely.

There is one other point I would like to mention in this connection. Perhaps you are not aware of the fact that when Mother called for means ~~for~~ the Southern field, which resulted in raising \$11,000 from Sabbath school donations, that she made this call for our special work in the South which began at Vicksburg and ought to have extended much farther. This, she has stated plainly in a letter I now have. The only reason I have for mentioning this is ~~to that~~ on account of another fact which you may not be aware of, and that is, \$3,000 of this money was used up in the St. Helena Sanitarium. So, you see, that a California Institution has at least \$3,000 of the money on which to do its business from the money which should have come to our field. I mention this casually so that it may have what weight that is proper. Now, I am going to make a statement as to the way the matter looks to me, and you may take it for what it is worth. It seems to me that it would be only fair for California to return to the Southern Publishing work as much money as California took from our Southern Fund to use in its Sanitarium. Now,

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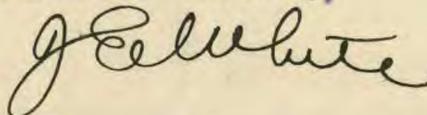
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perhaps I have not stated this just right. It was really the General Conference that took the money and put into the Sanitarium, but it makes little difference which did the work, for the money was sent there and used for that purpose.

Now, my Brother, I do not want to weary you with a longer letter. I have simply tried to lay a few facts before you, and I think I have no wrong spirit in my heart in any word that has been written, and I hope that they will be received in the same spirit. If there are some things in connection with this letter that do not seem to be on proper lines, just drop them, and let us work on lines which we can see and understand, but let us work for the best interests of the Cause however this may be. To be frank with you, we are looking to California for considerable relief, and I believe that we shall not be disappointed.

I hope that you are having a good meeting and that the work will go forward in your state.

Your brother in the Work,



P.S., - There is just one word more I would like to add. We expect to carry on the same principle in our publishing work that we are doing in our building. We are discounting all our paper bills and paying all accounts as we go.

J.E.W.

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