

Nashville Book Company

INCORPORATED

Subscription Books

Stereopticon Supplies

Marshall, Michigan

March 16, 1915.

Eld. W. C. White,
Sanitarium, Cal.

Dear Brother:

I have your communication of the 12th inst. and will immediately dictate a letter to you in reply.

In the first place, if you people have no need of photographs, I do not want you to take them on that \$15.00 which I wrote you about, but I will remit for that very soon. Just at present I am struggling with an interest account of \$135.00 to be paid to Sr. Leitzman on the 11th of April. I have begun to make such remittances to her as I can so that when the time comes, there will not be such a large amount. In addition to this, there are some other little affairs which I am also taking care of but during the months of May and June, the obligations are very small. I will return the \$15.00 to you very soon.

A few days ago, I endorsed over a remittance (about \$35) from the Review & Herald for royalties for last month. I supposed these would be sent you direct, but if they continue to send to me, I shall simply endorse them and forward to you as they come.

As to the deal with the S. P. A., on those small books, I sent them signed papers several days ago but have not heard from them since. I accepted the proposition which they made with all the wickedness that it contained but I would not sign ~~the~~ paper that was drawn up by Pierce because it guarded their interests

W.C.W-2.

without any regard to ours. I drew up another paper which took up all the details so far as I could state them and protected our interests regarding the plates we own and such matters that were left unguarded in the paper drawn by Pierce. I endeavored to make the papers to be honest and square and definite. I have lost confidence in the fair dealings of the Southern Publishing Association. They have served me altogether too many tricks for me to allow anything to go unprotected by black and white for the future.

Was glad to notice the gain of Pacific Press during the past year. They certainly are over their period of difficulty and have now a strong institution to work with.

In regard to the photographs I want to say further that I would not have sent ~~for~~ them except there were some formalities that we had to comply with in order to protect the copyrights of the photographers who supplied me. We had to have them at once and if you have need of them again, let us know and we will send them to you at any time.

You mentioned in your letter something in regard ^{my} to finances and I read between the lines as to your opinion of the stereopticon work. Now my brother, the condition is as follows:

First, I have not one dollar of income from my denominational books.

Second, I am planning to close out the remnant of those books for the children and youth which was the basis of the demands of the S.P.A. There is no income from them and we shall not publish again until there is a complete change in the situation.

W.C.W-3.

Third, there is open before me the lecture field and the stereopticon work, and upon the whole face of the earth, I can see no other way of anything else to which I can turn for our living but to make these things a success. Your method of treating this matter does not help things with me at all. It is easy to find fault with what a man is trying to do, but it is not so easy to point out some practical way by which something different can be done. It does me no good to read letters from you with a sort of undercurrent of doubt as to the only thing it is possible for me to do. If you have any practical suggestions of what could be done, it would be a relief for me to read them although it might be impossible for me to adopt it.

I am here tied down to my home at Marshall. My wife cannot be removed from here. The expense is very heavy because of her sickness. The only thing I have been able to see to do is to bow my back to the load and with earnest prayer to God push through with the only things I could see or get my hands on to get results. Any ordinary salary would not support my family. I have explained this to you in the past.

What the future has in store, I don't know. There have been things that have tied me here closely and have made it impossible to perfect my lecture work as I desired so that I could make a trial of this work. I am getting a lot of things cleared out of the way though and I hope I may be able to undertake something that will bring a living income before long.

You made me a proposition some time ago in regard to "Coming King" but as I understood it, it would simply result in placing the book forever out of my hands and whatever proceeds there

W.C.W-4.

might come from your proposition would bring no relief for the present situation. I may have misunderstood you.

When we were at the Madison School, I understood that a movement was on foot to raise money to pay Review & Herald off that \$5000.00 so that in some way I should have the benefit of the income derived from these books as their author. But I did not understand your proposition to me to be upon this basis at all and I could not see any light in it. I have looked for something to turn up which would enable me to get hold of the interest in my books which was bought by the Review & Herald for \$5000.00. They are making from 25% to 40% on the investment.

I also hoped to be able to purchase from R. & H., the publisher's rights of Coming King. If I got ^{publishers rights on} that book as agreed for \$250.00 it would give me an immediate royalty on my publisher's rights. But I do not suppose it is best to undertake this until I am prepared to go at the revision of the book and have the money to pay them.

When I look at the whole situation from a cool business standpoint, I feel that the task is too great for me and I don't know which way to turn and when things begin to look dark and dreary, I then remember the many times the Lord has interposed and brought me help.. I trust in His knowledge of my sincerity in my efforts to get out of the difficulties which surround me and also that He knows of my earnest desire to help take the Truth to those who know it not. When I think these things over, I simply go to the Lord and trust Him as I have in the past and then I feel as one of old, "I know whom I have believed."

W.C.W-5.

I ask you to believe that we are not launching out into new experiments but am trying to get the work that we have into shape so we can present it properly to our people and make a strong effort to build up the stereopticon work. For the investment of a few dollars, we have fitted ourselves to make the small Viopticon slides and we believe that as soon as we bring this to the knowledge of our people, it will bring us a lot of work.

I have cut expenses here to the very lowest item that I know how to do. The only thing I can do is to push forward to the best of my knowledge and ability and seek the Lord for temporal as well as Spiritual eyesight and for His sustaining grace.

You certainly must have been having a hard time with the measles in your family. I hope all have recovered by this time and having once gone through the trouble, you probably will not have to meet it again.

Emma joins me in best regards to yourself and family.

As ever your brother,

W/R.

Stell White