



White, Edson
J. E. White,
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CORNER WEST SIXTH AND MAY STREETS,
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DICTATED.

Kansas City, Mo., FEB. 20, 1884.

W. C. WHITE, ESQ.,
OAKLAND, CALIFORNIA,
DEAR BROTHER:-

I HAVE WAITED TO SEE THE MATTER OF BUSINESS BETWEEN H. W. KELLOGG AND MYSELF ARRANGED, BUT IT IS NOW SO LATE I DARE NOT WAIT LONGER.

WE HAVE SCARCELY 1500 BOOKS LEFT OF THE PRESENT EDITION, AND IT WILL NOT DO TO ALLOW THEM TO GET ANY LOWER BEFORE WORKING ON A NEW EDITION HAS COMMENCED. AT THE VERY BEST I CANNOT EXPECT TO BE ABLE TO GET A NEW EDITION STARTED UNDER A MONTH. I AM SURE I COMMENCED WRITING EARLY ENOUGH IN REGARD TO THE MATTER. I HAVE A TREMENDOUS FORCE OF AGENTS IN THE FIELD WHO ARE CANVASSING FOR A LARGE APRIL DELIVERY, AND I MUST HAVE A NEW EDITION OF THE BOOK IN PRESS NEXT MONTH. IF I DO NOT HEAR SATISFACTORILY FROM MICHIGAN BY THE MIDDLE OF NEXT WEEK I SHALL BE OBLIGED TO TAKE A TRIP THERE AND STAY UNTIL I HAVE EVERYTHING FIXED WITH KELLOGG AND THE NEW EDITION UNDER WAY.

I WILL SIMPLY REMIND YOU THAT MY NOTE FOR \$140 FALLS DUE THE 30 OF MARCH. I HOPE YOU WILL ACCEPT SOME ONE OF MY PROPOSITIONS ON THE SONG-BOOK QUESTION AND SEND ME A DRAFT TO TAKE UP THIS NOTE IN TIME.

UNLESS YOU OR MOTHER HAS MADE SOME ARRANGEMENT WITH KELLOGG DIFFERENT FROM WHAT I EXPECT IT WILL TAKE THE INVESTMENT OF STRAIGHT \$4000 WITHIN THIRTY DAYS TO CARRY ON THE PUBLISHING OF THE BOOK AND TO MAKE A SATISFACTORY SETTLEMENT AND ARRANGEMENT WITH H. W. KELLOGG.

I SHALL PROBABLY TAKE THE BOOK ELSEWHERE TO BE PRINTED AND BOUND. YOU KNOW THE STAND THE REVIEW AND HERALD TOOK LAST SPRING, SO IT IS NOT NECESSARY TO MENTION THAT. IF YOU HAVE ANYTHING SPECIAL TO PROPOSE IT WILL BE NECESSARY TO TELEGRAPH QUICKLY, FOR I SHALL PROBABLY BE IN BATTLE CREEK BEFORE ANY LETTER CAN REACH ME IN REPLY TO THIS ONE. BUT WHATEVER IS DONE IN THIS MATTER, PLEASE DO NOT LET IT MAKE ANY DIFFERENCE IN THE SONG BOOK ARRANGEMENT BETWEEN YOU AND ME - AT LEAST TO THE EXTENT OF PAYING THOSE NOTES TWO NOTES OF \$140 EACH.

THERE IS GOOD WORK BEING DONE IN SOME LOCALITIES WITH MY BOOK. I JUST RECEIVED WORD FROM WALKER THAT KELLOGG OF VERMONT, HAS JUST SENT AN ORDER FOR 500 MORE BOOKS. THIS MAKES HIM 965 IN SIX WEEKS. W. L. SCOTT HAS A MAN WITH MONEY, GOING INTO BUSINESS WITH HIM, AND THEY WILL BE DOWN HERE THE FIRST OF NEXT MONTH, AND PROPOSE TO PAY CASH FOR 500 COPIES OF THE BOOK. I AM RECEIVING GOOD REPORTS FROM THE FIELD BUT THEY ARE ALL FOR APRIL DELIVERY, OR NEARLY ALL. - HOPING TO HEAR FROM YOU SOON, I REMAIN,

YOUR BROTHER,

J. E. White